



## CONSULTING FEE SCHEDULE

### 1. HOURLY RATE BASIS

- Principal Engineer or Geologist: \$1400/day (\$175/hr)
- Senior Engineer or Geologist: \$1200/day (\$150/hr)
- Staff Petroleum Engineer: \$1000/day (\$125/hr)
- Standard Finder's Fee Schedule (See Energy Exchange Fee Schedule below)

### 2. CONTINGENCY BASIS (Not currently available to new clients)

- No retainer fee.
- Standard Finder's Fee Schedule (See Energy Exchange Fee Schedule below)
- No time commitment is promised or implied.

### 3. RETAINER BASIS

- \$5000 per month for a minimum of 3 months, paid at the beginning of each month.
- All retainer fees paid may be subtracted from the fee payable upon the consummation of a transaction.
- Retainer covers staff overhead, miscellaneous expenses, and at least 30 hours per month of a specified consultant's personal time.
- If the Project Seller has not established a set Finder's Fee for a given project, the following fee schedule will apply:

#### ENERGY EXCHANGE FEE SCHEDULE

- ... 5% Commission on the first million dollars of the transaction.
- ... 4% Commission on the second million dollars of the transaction.
- ... 3% Commission on the third million dollars of the transaction.
- ... 2% Commission on the fourth million dollars of the transaction.
- ... 1% Commission on everything over \$5 million, unless negotiated.
- ... 10% Commission on transactions less than \$250,000.

#### Examples:

- A \$5 million transaction generates a \$150,000 commission (3%).
- A \$10 million transaction generates a \$200,000 commission (2%).

Client will pay Consultant's pre-approved expenses and all fees will be paid within 10 days of transaction closing or be subject to a 1% per day late payment penalty.

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